

Grantmasters Inc. Gets Grant Dollars Others Miss!

Michael "The Grantmaster" Penzotti can work with your department to substantially increase the chance of being awarded a grant this year.

He's already helped fire departments win grant awards that total over \$2.8 million.

So what makes "The Grantmaster" so successful?

"The Grantmaster" is a volunteer firefighter with 25 years experience which allows him to comprehend department needs and how they fit into grant priorities. Michael understands firefighters -- and peer reviewers understand his words.

Michael "The Grantmaster" Penzotti's 17 years of technical writing experience enables him to efficiently write clear, concise, grant winning communications.

Before you waste a single minute putting together a grant application that has the best odds of being denied, we would like you to know some grant application facts:

- 50% of ALL grant applications submitted never make it to peer review!
- 80% of ALL grant applications **GET DENIED!**
- "The Grantmaster" has a **86% success rate!**



Contact Mike **"The Grantmaster"** Penzotti today by phone 716.531.0888 , fax 716.754.2538 or email at mpzer@roadrunner.com

Grantmasters Inc. • 4523 Porter Center Road • Lewiston, New York 14092

The Grantmaster consistently **WINS** He can **WIN** them for you too!

Here's what Lewiston Fire Company #1's Past Chief Michael Torrie had to say...

"Michael (The Grantmaster) has been able to get us the equipment we need. He understands the grant process and knows what it takes to win (\$590,506 in grant awards)."

This is what Ransomville Fire Department's Chief Steve "Frenchy" Hillman had to say...

"With other grant writers, our applications were denied four times in a row! This (2008) was our first year with Mike 'The Grantmaster' has gotten us \$53,010 from the Assistance to Firefighters Grants program and a NYSDEC grant. We can usually only afford to buy 2 or 3 sets of gear a year, but with this years award, we were able to outfit 36 members. In my 35 years in the fire department, we have never been able to spend anywhere close to \$53,000 on gear at one time. It was a definite moral boost to have our firefighters taking part in the grant process and ultimately the purchase of new gear."

Read what Lake View Fire District's Assistant Chief Terry Mahaffey had to say...

"Lake View Fire District has used Mike Penzotti, aka "The Grantmaster" three times in the past twelve months. So far we have received two awards, one from the DEC and one from AFG for a total of more than \$113,000. Pretty good investment. We are still waiting to hear on our third. We are planning on a 2009 AFG application and Mike is part of that plan. If you can get him... DO IT!"

See what the Pepperell Fire Department's Chief Toby Tyler had to say...

"It's easy to discuss my needs with a firefighter, someone who understands the job, and the tools. Michael's always available, nights and weekends are never an issue. When FEMA tried to reduce our 2008 award by \$38,973 he was there for us, I supplied the information and he did the rest. The Grantmaster successfully fought to get our funding reinstated to \$69,762."

Here is what Harris Hill Volunteer Company's Chief Scott Switzer had to say...

"Dear Michael, I wanted to take a moment to tell you how pleased I am with your services. In 2008, we have received awards for both AFG and SAFER. This is further than we have ever been in the FEMA grant process. Thank you for your time and talent in this process."



GRANTS for Fire Companies...

This is what the City of Lackawana Fire Department's Jim Fino had to say...

"I am a firefighter for the City of Lackawanna and am responsible for writing grants for the fire department. Mike helped me prepare an AFG grant for 2008 that resulted in a \$150,334 award. His knowledge of the entire grant process is exceptional. Mike makes himself accessible and is very easy to talk to. I would highly recommend his services to anyone that wants to be successful in their quest for a AFG grant. Thanks for everything Mike!!!"

Here's what Stanley Fire Department's Chief Todd Nellis had to say...

"I'm very happy, as is the department, for all the help with this years grant. I guess I wouldn't believe we would have ever got one with out you. Thanks, I'm working on next years couple of ideas to run by you."

Read what Wolcottsville Fire Department's Assistant Chief Paul Gurnett had to say...

"Mike nothing but good things to say, you know where to put your efforts you helped us in realizing we had more infrastructure then we were probably taking credit for. You knew how much they give out for paks etc. A little money spent to reap good rewards in the long run. If anybody ever wants to ask me about my experience's with Mike 'The Grantmaster' send them my way. Thanks for all your help, I look forward to more opportunities."

This is what West Seneca Fire District #4's Max Schwartzmeyer had to say...

"I guess the fact that we have used you twice and have received grants twice says it all!!! We all agree that hiring you (The Grantmaster) was the best move the Fire District could have made. Without your help we feel we would not have been awarded our 2006 or 2007 grants. Thanks again, you truly are The Grantmaster."

Here is what Olcott Fire Company's Past Chief Mark Gilson had to say...

"Back to back AFG awards in 2005 and 2006 totaling \$231,249 have enabled our department to keep up to date with protecting our most crucial asset -- our members. Michael 'The Grantmaster' was the reason we received these funds."

Call **"The Grantmaster"** at 716.531.0888 to improve your chances of **WINNING** your next grant award!



The Grantmaster has **WON** the following Grant Awards:

Lewiston Fire Company #1
\$590,506 Award*

Olcott Fire Company
\$231,249 Award*

Clarence Fire District #1
\$134,680 Award

Freehold Borough Fire Dept.
\$123,975 Award

Uppermountain Fire Company
\$119,154 Award

West Seneca Fire District #4
\$113,525 Award*

Bergen Fire Department
\$72,893 Award

Doyle Fire District #1
\$71,421 Award

Stanley Fire District
\$57,550 Award

Ransomville Fire Department
\$53,010 Award*

Wilson Fire Company #1
\$50,970 Award

Leon Fire District #1
\$29,806 Award

West Seneca Fire District #1
\$249,024 Award*

Harris Hill Fire Department
\$153,063 Award*

Rapids Fire Company
\$124,368 Award

Hilton – Parma Fire District
\$123,160 Award

Lake View Fire District
\$118,450 Award*

Miller Hose Company
\$80,804 Award

Arcade Fire Department
\$72,675 Award

Pepperell Fire Department
\$69,762 Award

Alden Hook and Ladder
\$68,860 Award

Wolcottsville Fire Company
\$51,350 Award

Boston Volunteer Fire Co.
\$37,025 Award

Marion Volunteer Fire Dept.
\$7,780 Award

*Indicates *multiple awards*.

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